Serving Every Cause

We believe in the cause community. Our board and staff, which includes many new and dynamic leaders, is constantly reminded of the level of commitment required of us to understand, embrace and serve alongside every mission. In the past year, we reflected upon our message to the community and began to rebuild the Nonprofits First brand to convey our new sense of purpose and place in advancing the success of each and every nonprofit cause in our community.

Setting the **Standard.**

These aspirational words apply to us first, so we may be worthy of guiding the sector. Nonprofits First strives to lead by example, whether in meeting the needs of our members, connecting ideas and organizations to create greater impact, or providing a portrait of governance, stewardship and stability to those we serve and those who partner with us.

Acquiring accreditation through Nonprofits First was a significant milestone. It opened up many new funding opportunities and established a strong operational foundation for our future. All the hard work required to obtain accreditation was absolutely worth it. **Gwenesia Collins, President Faulk Center Board of Trustees**

I'd like to thank Nonprofits First and your program sponsors for providing this educational opportunity. It was a wonderful experience for me professionally and will surely translate to better executed programs; and therefore, more students getting the help they need to get into the college of their dreams. **Christine Sylvain, Executive Director** Path to College

NonprofitsFirst

Financials

| Revenue & Support | \$1,765,894 |
|--------------------------------------|--------------------|
| Government and Community Support | \$859,240 |
| Program Services | \$858,482 |
| Other | \$48,172 |
| Expenses | \$1,612,613 |
| Program Services | \$1,296,846 |
| Business Development and Fundraising | \$185,083 |
| General and Administrative | \$130,684 |
| Total Net Assets End of Year | \$482,783 |

For a closer look at our year-round impact, visit the NEW nonprofitsfirst.org website!

Accredited Organizations & Members Education, Resources and Opportunities Hats Off Nonprofit Awards Winners **Community Partners and Sponsors Board and Staff** 501C Jobs and News



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nonprofitsfirst.org



Annual Report 2021-2022

At Nonprofits First, our desire to be our best - so the nonprofit causes we serve can be their best - never diminishes. Over the past year, we've realized more than ever that our role to connect and support a community circle of nonprofit causes whose missions are critical to our collective wellbeing is a responsibility we accept with great pride and purpose.

You might have noticed this duty includes the efforts of our board and staff to do more listening. Through surveys and focus groups our goal is to deeply understand nonprofit needs and challenges so we can continue to help our circle achieve mission goals and outcomes. Many of the ideas and impact points in this annual update are the result of acting on what we've heard, learned and implemented to better serve every cause in our nonprofit community circle.

Among the many accomplishments ending our 2021-22 year, three areas shine in Setting the Standard:

101 for the 501. This 3-day core course in nonprofit information and management re-launched in June 2022, rising back up after pandemic-induced program delays to strengthen the efforts and impact of 13 great new causes.



Advancing Leaders. Our exclusive leadership development program for senior-level leaders continued to expand as a quality executive training opportunity right here at home. Along with Rising Leaders, our signature professional development programs equip local nonprofit leaders with the knowledge and tools to steer the sector to higher success.



6th Annual Hats Off Nonprofit Awards. All hail HONA! Our 2022 event sold out, bringing more than 650 members of the nonprofit community together to acknowledge and celebrate 167 nominees who are leading positive change for Palm Beach County and beyond. HONA has taken its place as the much-anticipated kick-off to the charitable event season.

Nonprofits First serves every cause. From our Board of Directors and Staff, we are honored to be part of your mission. Our accomplishments are shared as a salute to the strength and success of our community circle of bold causes building a stronger, better world. We are incredibly thankful for every partner and volunteer who also supports Nonprofits First as a charitable organization, furthering our work with their time, expertise and financial giving. Thank you all for believing in a brighter future and leading us there.

Jussica Crune Jessica Cecere, CEO

Nonprofits First Accreditation is recognized across the sector for increased organizational capacity, funding, sustainability, leveraged opportunities and mission impact.

Accreditation: Setting the Standard

Nonprofits First Accreditation is the professional measure for organizational health, performance, and sustainability. Our Accredited Agencies are the model of sound and trusted management, providing invaluable resources and solutions to community needs. Accreditation assures board members, donors and partners that a nonprofit's practices are their very best.

2022 Total Accredited Organizations 81

100% Rising and Advancing Leaders say the program directly contributed to increased outcomes within their organizations.

INTRODUCING

CEO Circles Program: Powerful Support for Nonprofit Leaders

"Through Nonprofits First's CEO Circle, I've been able to interact with other nonprofit CEOs who've faced challenges similar to mine, and we've been able to help each other. If you are a nonprofit CEO who is looking for support, guidance, and inspiration, Thighly recommend joining!" Todd L'Herrou, CEO

Center for Family Services of Palm Beach County Learn more at nonprofitsfirst.org.

Achievements: 2021-22

We empower nonprofit causes to achieve their missions with exceptional performance and results. Here's how we do it.

Membership

Opening access to our wealth of resources, including affiliate member expertise in professional development and services.

208 Nonprofit Members **107** Affiliate Members

Graduates in **Nonprofit Leadership** The pipeline for future nonprofit leader is right here.

420 Total Rising Leaders Graduates since 2006 **26** Rising Leaders in 2022 12 Advancing Leaders in 2022 **2500+** Program Service Hours in 2022

Exceptional Education

Our half- and full-day workshops provide professionals with costeffective opportunities to deepen their knowledge, skills and best-practices.

93 Professional Workshops **1,200** Workshop Participants **330** Virtual Learning **Courses Offered**